

SERENGETI KEY QUESTIONS



How can your law department benefit from Serengeti Tracker e-billing and matter management?

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Whether your company has hundreds of in-house lawyers or just a single attorney, there are a few simple questions that will help you determine if you should take a closer look at Serengeti Tracker.

KEY QUESTIONS

<p>DO YOU TRACK OUTSIDE LEGAL WORK WITH PAPER, SPREADSHEETS OR INTERNAL SOFTWARE AND DATABASES? ▶</p>	<p>Law departments often waste time dealing with paper bills, budgets, status updates and other documents. Serengeti solves this problem by capturing information and documents online and directly from the source — your law firms, members of your law department or registered agents. With Tracker, you spend less time searching for and re-entering data and always have current information at your fingertips.</p>
<p>DO YOU SPEND A SIGNIFICANT AMOUNT OF TIME ON COMPLIANCE AND AUDITING ISSUES? ▶</p>	<p>Serengeti is the only e-billing and matter management vendor to receive a full SAS 70 Type II certification. This distinction not only validates Serengeti's security and internal controls, but it also supports our customers' Sarbanes Oxley and other compliance requirements. Also, with Tracker's auditing and reporting functionality, internal audits are completed in a fraction of the time it takes with manual processes.</p>
<p>CAN YOU QUICKLY IDENTIFY LEGAL PROJECTS THAT ARE OFF-TRACK, OVER-BUDGET OR DEVELOPING SIGNIFICANT EXPOSURE? ▶</p>	<p>Most in-house counsel don't have the time or tools to continuously review all of their legal work. Serengeti provides automatic dashboard alerts and reports that help you catch problems early so you can quickly address them.</p>
<p>IS YOUR REVIEW OF LEGAL BILLS EFFICIENT AND EFFECTIVE? ▶</p>	<p>The process of routing and reviewing stacks of paper bills can result in wasted time and missed opportunities for bill reduction. Serengeti manages the entire invoice review process: automatically routing bills to reviewers, flagging guideline violations, presenting budget comparisons and capturing adjustments and comments. Once a bill is approved, Serengeti can automatically deliver it to your accounts payable system for payment.</p>

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key questions continued

CAN YOU EFFICIENTLY CREATE A LAW DEPARTMENT BUDGET AND TRACK SPENDING AGAINST IT? ▶

Serengeti streamlines budgeting by providing an online workspace that includes your estimates, law firm budgets, historic spending and accruals. Throughout the year, Tracker compares spending against the budget and helps you prepare accurate reforecasts if necessary.

ARE YOU CONCERNED ABOUT THE ACCURACY OF THE DATA IN YOUR MANAGEMENT REPORTS? ▶

Serengeti employs a unique solution to help law departments meet their compliance obligations for complete, accurate reports. Because firms must provide periodic updates of budgets, exposure, status, etc. before their bills can be delivered, reports in Tracker reflect this complete and timely information.

IN-HOUSE AND OUTSIDE COUNSEL CONCUR THAT SERENGETI PROVIDES THE BEST SYSTEM FOR MANAGING LEGAL PROJECTS.

“Since joining Nike from private practice, I have seen the many advantages of the system from the client’s perspective. Tracker simplifies our processing of bills and budgets, and streamlines the sharing of other important information about the status of the case. Serengeti Tracker helps us collaborate more efficiently with our outside counsel, both in the U.S. and abroad.”

Peter H. Koehler Jr.
General Counsel, U.S. Region, *Nike*

“Clear Channel was one of the first customers on Serengeti. Over the years, we have benefited from eight major releases — each of which has incorporated customer feedback and delivered useful new features. We have also watched them extend their legal platform to firms and corporations worldwide. With Serengeti, our widely dispersed legal teams have replaced much of the paper that we used to receive with online data coming directly from our firms.”

Andy Levin
EVP & CLO, *Clear Channel*

“We prefer and recommend Serengeti Tracker because it is the easiest system to setup and use when submitting invoices. The application is well-designed, with efficient on-line bill processing. In addition, our attorneys have a centralized place to communicate budgets, case status, and other key information to our clients. And, Serengeti does not impose any charges on law firms to use the system.”

Wendy Rustay
Sr. Billing Manager, *Bingham McCutchen LLP*

“For the past three years, we’ve used Serengeti Tracker to manage all of our legal work worldwide. Instead of dealing with mountains of paper and emails, we receive organized online information directly from our firms. Our implementation went very smoothly, and the system has been easy to use ever since. Tracker has been an unqualified success.”

Steve Rosen
VP Law, *Lucent Technologies*

CONTACT SERENGETI TO FIND OUT MORE

With Serengeti, some of the world’s largest law departments, as well as those with a single lawyer, are managing all of their legal work worldwide. The largest implementations are generally completed in 90 days, smaller ones in 30-60 days.

Your law firms are probably among the 16,000+ firms in over 160 countries already working on Tracker. The system cost (including all ongoing fees for hardware/software, support, upgrades, etc.) is as little as \$2,000/month, and there are no charges to your law firms. The system generally pays for itself if you have annual outside legal spending exceeding \$500,000, with much greater savings at higher spending levels.

Let us know if you’d like to discuss whether Serengeti is a good fit for your law department, or if you would like to take a brief guided tour of the system right from your desk.